PROCEEDINGS
PROMOTING CULTURAL & HERITAGE TOURISM

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PROMOTING CULTURAL & HERITAGE TOURISM
Udayana University, 1–3 September 2016

PROCEEDINGS

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BALI, INDONESIA
2016
Om Swastyastu, May God bless us

Distinguished guests, respected keynote and invited speakers, presenters, ladies and gentlemen. I would like to thank you very much for taking your precious time to participate in the International Tourism Conference “Promoting: Culture and Heritage Tourism” at Udayana University, Bali.

In particular, I would like to extend my gratitude to distinguished guests from overseas.

First of all, please allow me to express my sincere appreciation for:

- Honourable Minister of Tourism, Republic of Indonesia
- Governor of Bali Province
- Rector of Udayana University
- Mayor of Badung Regency and Mayor of Denpasar City
- Director of Postgraduate School, and Head of Doctoral Degree Program in Tourism, Udayana University
- Keynote Speaker Prof. Dr. Noel B. Salazar of University of Leuven Belgium
- Invited Speakers: Prof. Dr. Maria Gravari-Barbas of Sorbonne University France, Prof. Dr. Wiendu Nuryanti of Gadjah Mada University, Prof. Dr. I K.G. Bendesa and Prof. Dr. Nyoman Darma Putra of Udayana University
- All presenters and participants

for coming to our International Tourism Conference. I welcome all of you and hope that this conference will serve as a catalyst for researchers to exchange research results and information in tourism, and to facilitate the sharing experiences and the building of network among tourism practitioners and policy makers.

We at Doctoral Degree Program in Tourism Udayana University have been focused and continued to improve tourism teaching and research to reach a world-class research university particularly in culture and heritage tourism as Bali has been very famous as cultural tourism destination. This
conference is the second conference that have been undertaken by this young doctorate degree program, in which two years ago we did a collaborative conference with the Angers University of France and Bali State Polytechnic. This conference is undertaken in collaboration between Udayana University and Pantheon-Sorbonne University of France. Supports are also given by the Ministry of Tourism of Republic of Indonesia and the Mayor of Badung Regency. We really appreciate all supports provided.

This conference is a very meaningful event where we can share experiences of research, management and promotion of culture and heritage tourism destination, not only in term of academic aspects but also in government policy’s and practitioner’s works. I strongly hope that all of the distinguished guests and all participants gathered here today will offer your generous support and encouragement for the successful of this international tourism conference. Once again, I am most grateful for your participation and support.

Last but not least, I am thankful mostly for the endless efforts of steering and organising committee members. Have a very successful conference.

Thank you very much. Om Shanti Shanti Shanti Om

Denpasar, 1st September 2016

Dr. Agung Suryawan Wiranatha
Chair of Organizing Committee
WELCOMING MESSAGE FROM
THE RECTOR OF UDAYANA UNIVERSITY

Om Swastyastu

Welcome to Bali, welcome to Udayana University, and Welcome to the International Tourism Conference.

We greatly appreciate your participation in Bali to attend our international conference. Your presence reflects the importance of this conference in the context of the development of the science of tourism, tourism education, research, and tourism publications. In Indonesia, tourism is a relatively new science, recognized in 2008. Prior to that, tourism was taught in educational institutions as a vocational course.

Udayana University had an interesting experience in opening tourism faculty. Initially, we set up a tourism faculty, but only allowed by the government to establish the diploma IV program which the status is under S-1. The desire to establish S-1 program was to produce the graduates which are able to analyze and plan the development of tourism in a wider horizon. Since tourism had not been regarded as ‘science’ in that time, we only developed a D-IV program in tourism.

We did not stop there. Given the importance of tourism studies in preparing planners and development personnel, the team from Udayana University established the Master program of Tourism in 2001. The initiative was welcomed by the government and contributed to the recognition of tourism as a science in 2008. This recognition accelerated our efforts in Udayana in the opening of the Doctoral study Program of tourism in 2010. In Indonesia today, Udayana appeared as a first higher education institution that has the level of tourism studies from bachelor, master, and doctoral degree.

Bali tourism development is very rapid, complex, and dynamic. Lots of interesting things emerge and there are so many complicated issues that must be understood. In this context, we greatly welcome the initiative from the Doctoral and Master program of Tourism Studies Udayana to hold the international conference. On behalf of the institution, we would like to give
our sincere gratitude to French Sorbonne University and the Indonesia’s Ministry of Tourism for their support in this conference. We believe this conference will generate lots of interesting and comprehensive ideas to build sustainable tourism, supported by three main pillars of cultural, economic, and environment sustainability.

We hope that this international cooperation remains well-implemented to promote the study of Indonesian and global tourism industry. The selected theme, “Promoting Cultural and Heritage Tourism”, is very interesting and necessary, both in terms of technological advances in digital promotion and in terms of the urgency in preserving the cultural heritage as its use as the tourist attractions. I am sure this conference will produce to original ideas to promote our tourism.

Congratulations to all of you, and enjoy the conference.

Denpasar, 24th August 2016

Prof. Dr. dr. Ketut Suastika, Sp.PD-KEMD
FOREWORD
MINISTER OF TOURISM, REPUBLIC OF INDONESIA

It is a great privilege for me to welcome all participants of this international conference. Welcome to Bali, “the Best Island Destination in the World”, welcome to Wonderful Indonesia.

Heritage and culture are the most important resources in the development of tourism for Indonesia, whereby around 60% of visitors to Indonesia is motivated by the richness of Indonesian culture. In developing culture-based tourism, Indonesia complies a number of principles, one of which is the principle of sustainability. In this sense, the development of tourism and the utilization of culture must not destroy the culture, which is the very identity of a nation and ethnic groups. The development of tourism should strengthen cultural conservation in its dynamic terms.

Therefore, I am happy with the initiative taken by Udayana University to organize International Conference on “Promoting Culture & Heritage Tourism”. In this conference, I encourage further discussion on culture and heritage in relation with tourism from various aspects and various perspectives. I am sure this conference will give golden opportunities for participants to exchange views and experiences on the practice of cultural and heritage tourism, and hopefully will result a number of recommendations, both practical and theoretical.

Have a productive and enjoyable discussion, and enjoy the beauty of Bali, with a memorable experience.

Greeting from Wonderful Indonesia

Dr. Ir. ARIEF YAHYA, MSc.
Minister of Tourism
Contents

Cover ........................................... ii
Welcoming Messages ........................ iii
Editorial Board .............................. ii
Keynote and Invited Speaker .............. viii
List of Contents ................................ ix
List of Presented Papers ........................

1. Between Cultural Preservation and Tourism Industry: Dialectic Relations ........ 1
   in Cultural Heritage Tourism Management in Tanah Lot and Borobudur .......... Indonesia
   .................................................
   I Ketut Surya Diarta

2. Face Hospitality In Bali: A Pragmatic Study of Tourism Service Language .... 9
   Made Budiarso, Yohanes Kristianto

3. Preservation of Traditional Music Instrument of Sasando as One of the 13
   Cultural Heritage of Tribal Rote Society in Oebelo Village of East Nusa Tenggara ...
   Asep Parantaika, Hindan Nurhidayati, Febby Adu

   Temple Compounds ..........................
   Zulfiana Setyaningsih

5. The Effect of Experiential Marketing on Visitors’ Behavioral Intention 26
   Through Emotion and Satisfaction ........................................
   Ni Nyoman Rsa Respati

6. The Community Empowerment in Managing Cikapundung Terrace as 36
   a Tourist Attraction ..........................................
   Panji Pamungkas, Nova Riana, Septi Indrianty

7. Social Capital of Ambarjaya Community in Ecotourism Development around 41
   Gunung Gede Pangrango National Park ........................................
   E.K.S. Harini Muntasib, Resti Meilani, Arzyana Sunkar

8. Social Capital, a Framework in Developing Environmental Education to 47
   Promote Community Participation in Tourism Development of Gunung Padang Site ........................................
   Resti Meilani, Arzyana Sunkar, E.K.S. Harini Muntasib

9. Recognition of the Potential for Cultural Conservation Philosophies of Tri Hit ... 54
   Karana to Promote Community Participation in Batur Caldera Geopark Heritage ...
   Tourism Development ........................................
   Arzyana Sunkar, E.K.S. Harini Muntasib, I Nengah Dedi Setiadi

ix
10. Agrotourism as the Economics Transformation of The Tourism Village ............... 62 in Bali (Case Study: Blimbingsari Village, Jembrana, Bali) ..........................................
   I Wayan Rupendi Junardi, I Gusi Bagus Rai Utama

11. Optimization and Risk Management Model Analysis to Develop Cultural .......... 70 and Heritage Tourism (Case Study: Spiritual Travel in Parahyangan Agung
   Jagatkarta Temple in Ciapus, Bogor City) .................................................................
   Yuniati Kusumawardhani

12. The Initiation of Eco-Tourism Concept for Land Rehabilitation by Bali ............ 76 Botanic Garden in Lebih Village, Gianyar, Bali .............................................................
   Windri Nugraheni Poerwanto, Renato Lusilaara Siringoringo

13. Tourism and Preservation of Traditional Culinary Culture. Study Case of ............ 82 Cassava Consumption Tradition in Cireundeu Hamlet ..............................................
   Adrian Agoes, Zia Komala, Taufiq Hidayat, Aussie Nanozi

14. Preservation of Mangokkal Holi Tradition in Batak Land As Potential ............ 90 Cultural Tourism .........................................................
   Meidor Simanikuruk

15. Balinese Culture and Revisiting Tourists to Bali ............................................. 96
   I Ketut Sutama, I Gede Mudana, I Ketut Astawa

16. Local Culinary: Tourist Attractions vs Cultural Identity ................................. 103
   Dewi Turgarini, Fitri Abdillah

17. Tourists’ Photo Taking Behavior and It’s Marketing Opportunity for .............. 112 Tourist Destination ...........................................................
   Handayani Rahayuningrsih, Tri Kumoro Priyambodo

   I Gde Piana, Putu Diaa Sastri Pitanatri

19. Decision Determinants of Tourist’s Intention to Revisit a Coastal Tourism .... 126 Object by Using ROS Model. Study Case of Pulau Kelapa Dua, Kabupaten
   Kepulauan Seribu, DKI Jakarta .................................................................
   Tommy Hendratono, Supina

20. Community Involvement on Caldera Toba Geopark Development .................... 136 Case Study: Pusuk Buhit Area, Samosir Regency
   Cathelya Yosephine Hotasina Silaan

21. Solid Waste Management Supports Sustainable Tourism in Bali .................. 155
   I Made Sudarma

22. Social Capital: A Basis for Community Participation in Fostering .................. 161 Environmental Education and the Heritage Tourism Development of Cibalay
   Megalithic Site .................................................................
   Arzyana Sunkar, Resti Meilani, Tri Rahayuningrsih, E.K.S. Harini Muntasib

23. International Diaspora and Tourism: Recent Development Of European .......... 169 Diaspora in Ubud, Bali (An Exploratory Research) ............................................
   Nararya Narotama
24. Challenges in Developing Ecotourism in The Region Of Lake Sentani - Papua ... 180
   Yamcic Luma Marma Jitorus, Arief Rosyidie, Suhrman

25. Improvement of Ijo Temple Attraction to Implement the Concept of Nature, .....189
   Based On Historical Cultural Heritage
   Halim Ahmad, Bayu Grendo Sigarete

26. The Challenge and Opportunity of Bandung as Tourism Cultural .................195
   Heritage City .................................................................
   Titina Kartika, Khoirul Fajr, Lia Afriza

27. Geopark Development in Indonesia: As an Instrument to Protect our Nature ......202
   and Culture ......................................................................
   Reza Permadi, Andonoawati, Siti Zakiah

28. A Comparison Study of Tangible and Intangible Cultures as .......................211
   Commercialisation Process of Tourism Village in Yogyakarta and Culture ..........
   Lucia Astria Rudianti, Anna Pudimanty, Vienttia Reni Wisnurya

29. Family Inherited System and Its Impact on the Sustainability of Local ..217
   Traditional Houses in Brayut Tourism Village, Yogyakarta, Indonesia ...
   Purwanto Hadji, Lucas Astria Rudianti

30. Culinary of Lawar Bali (Social Culture, Nutrition and Food Safety) ........229
   Ni Putu Eka Triayanti

31. Gender Roles of Women: Analysis of Using Image of Women in Culture ........233
    Tourism Online Advertisement ........................................
   Agustina Mulhi Purnomo

    Candikuning Village, Baturiti, Tabanan, Bali ................................
   I Gusti Ngurah Putu Dedy Wirawan, I Putu Suendri, I Wayan Mudarsa

33. The Potency of Bali Culinary as Cultural Tourism Attractions with ............247
    Resource Based Value Approach ......................................
   I Ketut Sutapa, I Made Bayu Wisnawa

34. Gadjah Mada University Yogyakarta Indonesia as an Education Tourism ....255
    Destination: Tourism Socio Cultural Aspects .........................
   Henry Prihanto Nugroho, Tri Kunto Koro Prambodo

35. The Process of Making Tempe Benguk as Tourist Attraction in Kulon Progo .....262
    Yogyakarta .................................................................
   Dhanik Puspita Sari

36. Mepantigan as a Sustainable Tourism Family Package ............................269
    I Gde Agus Jaya Sudewa

37. Destination Development for Rural Tourism Area in Wanayasa, Puwakarta, ......273
    West Java, Indonesia ..................................................
   Jajang Gunawijaya, Annisa Pratiti, Poeti Nazura Gulifir Akbar, Sandra Aulia
38. The Influence of Traditional Culinary Industry in the Development of Tourism in Lopati Village, Yogyakarta

Vincentia Reni Vitastura, Anna Pudianti

39. Exposing International Students to Social Entrepreneurship Concepts: Enriched with Cultural Experience

Puta Chris Susanto, Ni Luh Christine P. Sayasa

40. Marketing Penetration Strategy for Traditional Culinary of Cianjur, West Java

Muhammad, Ricky Avenzi, Daudan Darusman, I Gde Pitana

41. Myth, a Local Wisdom to Maintain the Sustainability of Tourism Destination in Bali (Case Study Jatiluwih and Sangeh)

Agus Murniawan Putra, Ni Nyoman Sri Aryani

42. Family Foundation, Is It An Innovative Strategy? The Case of Cultural Heritage Tourism in Toraja, Indonesia

Ilham Junaid, Herry Rachmat Widiadja, Hamsu Hanafi

43. Best Practices of Heritage and Gastronomic Tourism in A Kampong

Kun Aniroy Mohrofi-G, Rina Rifiqie Marianna

44. A Framework to the Inventory of Culture-Based Tourism Products

Claudia Henrique, Manuela Guerreiro, Julio Mendes

45. Community Participation in Preserving Taman Ayun Temple as World Cultural Heritage Site

I Gusti Ayu Oka Suryawardani, Ni Luh Prima Komala Dewi

46. Effectiveness of Local Institutions as The Basis of Sustainable Tourism Village

Wisnianthi

47. Evaluation of Marketing Strategy of Sanur Village Festival: Visitors Behaviour Based

I Gusti Ayu Oka Suryawardani, Agung Suryawan Wiranatha

48. Sharing Creating Offering Art at Goa Gajah: Reconnecting the Temple, Cultural Heritage Site, and the Handicraft Market

Diane Butler

49. Satisfaction of Foreign Tourists on Cultural Tourism in Bali

Agung Suryawan Wiranatha, I Gusti Ayu Oka Suryawardani

50. Exploring Guliang Kangin Village's Tourism Potentials for Sustainability: Livelihood and Diversification Tourism Destination, in Bangli Regency

I Made Sarjana

51. Participation of Balinese Toward Tourism: Can Government and Tourism Industries Affect Participation?

Eka N. Kencana

xii
52. Development Strategy of Balinese Traditional Culinary as Form of Cultural Tourism
    Case at Hotels in Sanur Tourism Area, Bali, Indonesia
    Made Antara, Made Hendrayana

53. A Study of Indigenous Tourism Product Development
    Case Study: The Baduy, South Banten, West Java
    Komang Trisna Pratiwi Arcana, Kadek Wiweko

54. The Implementation of Tri Hita Karana on the World Heritage of
    Taman Ayun and Tirta Empul Temples as Tourist Attractions in Bali
    I Wayan Ardi

55. Sacred Site Visit, An Application of Reason Action Theory
    Putu Saroyini Piaturini
Satisfaction of Foreign Tourists on Cultural Tourism in Bali

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Abstract — Research was designed: (i) to assess level of tourists’ satisfaction in visiting cultural and heritage site of Bali, (ii) to identify variables that influence tourists’ satisfaction in visiting cultural and heritage site of Bali, and (iii) to analyse relationship between variables forming tourists’ satisfaction in visiting cultural and heritage site of Bali. Research was undertaken on culture attractions and heritage sites around Bali Province, namely: Temples of Taman Ayun, Tanah Lot, Uluwatu, Tirta Empul (Tampaksiring), Batur (Kintamani) and Besakih, as well as Bali Museum, Ubud Palace, and Penglipuran Village. The number of respondents was 187 foreign tourists which were chosen by accidental sampling. Five-point Likert rating scale was used and relationship between variables was analysed by using SmartPLS based on developed Structural Equation Model.

The results showed that: (i) Foreign tourist were mostly satisfied in visiting cultural and heritage sites of Bali, (ii) Variables that influence tourists’ satisfaction in visiting cultural and heritage sites of Bali were intrinsic motivation, extrinsic motivation and trust (iii) Based on direct effects relationship, there were significant relationship between variable intrinsic motivation to trust, between intrinsic motivation to tourists’ satisfaction, between extrinsic motivation to trust, between extrinsic motivation to tourists’ satisfaction and between trust to tourists’ satisfaction. Meanwhile, there was not significant relationship between intrinsic motivation to tourists’ satisfaction. However, based on indirect effect, intrinsic motivation significantly influence tourist’s satisfaction through variable trust.

Keywords – unique cultural and heritage sites, foreign tourists, satisfaction, Bali

I. INTRODUCTION

A. Background

Bali has been very popular in the world as cultural tourism destination. Tourism development in Bali has been relied upon the uniqueness of Balinese culture such as traditional dances and music, cultural heritage sites, Balinese Hindu ceremonies, Hindu temples’ ceremonies, Balinese traditional lifestyle, museum, etc. The uniqueness of culture and natural beauty have made Bali as one of the famous tourist destinations in the world. It can be seen from the increasing number of visitors and the tourism facilities in Bali. The number of foreign tourist direct arrivals in Bali increased dramatically from 23,340 in 1970 to reach 1,412,839 in 2000. However, the first and second Bali bombing on 12 October 2002 and 2005 led to a drop in the number of foreign tourist direct arrivals, which fell to 1,260,317 in 2006. Efforts were undertaken by the government to persuade foreign tourists to visit Bali after the second Bali bombing tragedy. This program, called the “Bali Recovery Program”, was undertaken in 2006 through collaboration between the Ministry of Culture and Tourism and the Bali Tourism Board. During the period from 2007 up to 2015, the average growth rate in foreign tourist direct arrivals to Bali was 15 % per year. This data supported by gradual increases in foreign tourist direct arrivals were reported in the following years and by 2015 the number had reached about 4,001,835 [1].

The emergence new holiday destinations which have similar culture and nature to Bali, become main competitors. To be able to survive on this competitive business, tourists’ satisfaction will be the main factor. It is required to study tourists’ satisfaction to visit Bali. In addition, study on consumer behaviour has been undertaken previously, in fact, most of the studies were analysed partially. This study uses more comprehensive models, using a holistic approach in analysing tourists’ satisfaction in visiting cultural and heritage sites of Bali.
B. Research Objectives

Objectives of the research are:

1. To assess level of tourists’ satisfaction in visiting cultural and heritage site of Bali
2. To identify variables that influence tourists’ satisfaction in visiting cultural and heritage site of Bali
3. To analyse relationship between variables forming tourists’ satisfaction in visiting cultural and heritage site of Bali

II. LITERATURE REVIEW

A. Complexity of Consumer Behaviour in Traveling

Tourist plays an important role in increasing the popularity of a destination. Tourist behaviour in choosing a destination has a significant relationship to perception of tourists to destination (Andriotis, 2005; and Solomon, 1992). Mechanisms in forming interaction between tourists and destinations play an important role in creating a relationship between tourists and destinations. Perceptions and preferences are widely used in social research, especially in consumer behaviour, such as the study by (Solomon, 1992) which says that perception is one of the psychological factors that are closely related to the sensory system that plays an important role in influencing decision-making. This response is an important part of the emotional aspects of the interaction of consumers towards products (Solomon, 1992). He define perception as a process that occurs in the mind of consumer where the sensation is selected, organized and interpreted while preference is a further expression of the perception which is expressed in an action based on choice and consumer interest.

Solomon (1992) adds that factors influence preference of consumers is consumer insight about products or services, income, tastes or interests of consumers, culture, and previous experience in consuming products and services. This opinion is supported by Kim and Jamal (2007) which states that the perception is the process by which a person chooses, organize and interpret information to create a picture of what is seen and felt. Solomon (1992) explains that barrier to receive marketing messages occur as a result of the limitations of brain to process information, so that consumers are very selective about what they watch.

Another study by Davis (2003) finds that in the summer, visitors have a different orientation in the tour. Some visitors concerned with physical attraction, prefer outdoor sensations such as beach, landscape, cultural attractions and entertainment. Other groups tend to focus on exploring the environment and culture. It is suggested in his study that the process of innovation in the tourism industry should be focused on better mechanisms to manage a destination. Haemon (1999) evaluates the service quality, customer satisfaction and loyalties, that the holistic management model must be applied in destination management. Understanding the consumer decision making process which focuses on customer value as a variable that is very important because of its strength rests on the perception and selection on quality customer service and customer satisfaction. It also said that the quality of service can be a mediator between perception and customer choice.

Andriotis (2005) conducted a study on the perceptions and preferences of the community in the development of tourism to boost local economies. The goal is to determine whether the entrepreneur in the field of tourism and the local population has a positive dependence on tourism development. Benchmark used in these studies is to use public perception as a guide in the development of future tourism. The results showed that the perceptions and preferences of the public in the area of tourism to boost the economy are really important. Three groups expressed their perceptions exist at high levels positively to the development of tourism, although there are some differences in their agreements relating to the type and origin of tourists, facilities, and management models that are considered beneficial to the area. Goodrich (1998) conducted a study on the relationship between perceptions and preferences on a destination. Studies demonstrate how the choice of a tourist destination depends on the perception of the fun of these destinations. The results showed that the higher the score, the higher the perception of choice for the destination. The implication of this study is associated with the marketing of a destination, where stakeholders (stakeholders) should seek to develop a positive image of a destination in order to improve the tourist choice of areas that became a tourist destination. Another implication is that the diagnosis of strengths and weaknesses on attributes relevant tourism is very helpful in making changes specifically related to the facilities and services in a destination.

B. Cultural Tourism and Local Wisdom

Regional culture as a part of national culture is the basic potential for tourism development, which must be preserved and the uniqueness of its values and typical characteristics related to tourism activities need to be developed and maintained (Perda Propinsi Bali Nomor 2, Year 2012). It is also mentioned that the purpose of cultural tourism is to introduce, utilize, conserve and improve the quality of objects and tourist attraction, maintain norms and cultural values, religious and the nature of environmental, prevent the effects of negative impact of tourism activities. In addition, it also be said that purpose of implementation of cultural tourism is to
introduce, utilize, conserve and improve the quality of tourist attraction, maintain norms and cultural values, religious and nature of the environmental and minimize the negative effects of tourism activities.

Cultural tourism is tourism which depends upon the potential of culture as an attraction of the most dominant and simultaneously provides an identity for tourism development. In tourism activities there are 10 cultural elements into a tourist attraction, namely (1) the kingdom, (2) the tradition, (3) the history of a place / area, (4) architecture, (5) local food, (6) art and music, (7) the way of life of a society, (8) religion, (9) language and (10) the local uniform (Perda Propinsi Bali Nomor 3 1991). Cultural tourism is an activity that allows tourists to know and earn a trip related to different lives of others, reflect customs and traditions, religious traditions and intellectual ideas contained in the unfamiliar cultural heritage (Borley, 1996) and (Bonafice, 1995).

Globalization has been encouraged each country to increase competitiveness to be involved in the international market. Culture and local wisdom has been convinced to have competitiveness in the international business, the reasons are: (i) from the perspective of cultural strategy, the influence of globalization has reduced the values of national culture. However, the emergence of new lifestyle which be based on the value of tradition is an indication of the rise in local value of the community, (ii) from the perspective of decentralization, region can develop local culture as social capital and development of local communities (Bonafice, 1995) and (Picard, 2006). Bali has diversity on culture and tradition to form their identity as a form of local identities that inspire human life and interaction among the community. However, rise in the local tradition does not completely mean to go back to the previous tradition and deny the reality of the present which is constantly changing.

Globalization is a reason to rise in local identity. The more homogeneous of community’s lifestyle as impact of globalization, the more strength of dependency of community to the local value (Gidden et.al., 2011). The value of local culture has inspired many regions to develop local potential in tourism as local value can inspire the emergence of local wisdom (Bonafice, 1995) and (Picard, 2006). Hence, there is a need to develop tourism which is in line with development of culture. Development and promotion of tourism are crucial to support national development, so that the potential of local wisdom need to be preserved to become interesting attraction in order to increase the number of tourist arrival. So that, image of tourism based on local wisdom will have competitiveness. As Gidden et.al. (2011) states that culture and tradition in the new era has been adapted with new development, meaning that culture and tradition in the previous era can be revitalised to strengthen the identity of the community even though this culture and tradition is not as pure as culture and tradition in the previous era. More detail can be explained that development of knowledge and experience related to culture will have the ability in supporting the existence of culture and can reduce the value of culture and tradition which can destroy the culture itself.

C. Tourist Satisfaction and Destination Loyalty

The concept of satisfaction has been recognised as one of the more important indicators of success in the marketing literature (La Barbara and Mazursky, 1983; Turnbull and Wilson, 1989; Pine et. al., 1995; Bauer et. al., 2002). Hallowell (1996) provides evidence on the connection between satisfaction, loyalty and profitability. The author refers that working with loyal customers reduces customer recruitment costs, customer price sensitivity and servicing costs. In terms of traditional marketing of products and services, loyalty can be measured by repeated sales or by recommendation to other consumers (Pine et al., 1995). Yoon and Uysal (2005) stress that travel destinations can also be perceived as a product which can be resold (revisited) and recommended to others (friends and family who are potential tourists). In his study about the desirability of loyal tourists, Petrick (2004) states that loyal visitors can be less price sensitive than first time visitors. This study shows that less loyal tourists and those visiting the destination for the first time tend to spend more money during the visit.

Determining factors of satisfaction have been studied in the marketing literature. Bitner (1990), Dick and Basu (1994) and Oliver (1999) show that satisfaction from products or services affect consumer loyalty. Flavián et al. (2001) add that loyalty to a product or service is not the result of the absence of alternative offers. Instead, loyalty occurs because consumers increasingly have less free time available and therefore try to simplify their buying decision process by acquiring familiar products or services. As referred to above, research shows that the satisfaction that tourists experience in a specific destination is a determinant of the tourist revisiting. Baker and Crompton (2000) define satisfaction as the tourist’s emotional state after experiencing the trip. Therefore, evaluating satisfaction in terms of a travelling experience is a post-consumption process (Fornell, 1992; Kozak, 2001). Assessing satisfaction can help managers to improve services (Fornell, 1992) and to compare organisations and destinations in terms of performance (Kotler, 1994). In addition, the ability of managing feedback received from customers can be an important source of competitive advantage (Peters, 1994). Moreover, satisfaction can be used as a measure to evaluate the products and services offered at the destination (Ross and Iso-Ahola, 1991; Noe and Uysal, 1997; Bramwell, 1998; Schofield, 2000).

Recently, more holistic models have been used to explain destination loyalty in tourism research. Yoon and Uysal (2005) propose a model which relates destination loyalty with travel satisfaction and holiday motivations. This study finds a significant cause-effect relationship between travel satisfaction and destination loyalty as well as between motivations and travel satisfaction. Oh (1999) establishes service quality, perceived price, customer value and perceptions of company performance as determinants of customer satisfaction which, in turn, is used to
explain revisit intentions. Bigné et al. (2001) identify that returning intentions and recommending intentions are influenced by tourism image and quality variables of the destination. Kozak (2001) model intentions to revisit in terms of the following explanatory variables: overall satisfaction, number of previous visits and perceived performance of destination. In a recent paper, Um et al. (2006) propose a structural equation model that explains revisiting intentions as determined by satisfaction, perceived attractiveness, perceived quality of service and perceived value for money. In this study repeat visits are determined more by perceived attractiveness than by overall satisfaction. Another important conclusion from the study carried out by Um et al. (2006) is that the revisit decision-making process should be modelled in the same way as modelling a destination choice process. This implies that the personal characteristics of tourists, such as motivations and socio-demographic characteristics also play an important role in explaining their future behaviour. Despite sharing equal degrees of satisfaction, tourists with different personal features can report heterogeneous behaviour in terms of their loyalty to a destination (Mittal and Kamakura, 2001).

Motivations form the basis of the travel decision process and therefore should also be considered when analysing destination loyalty intentions. Beerli and Martin (2004) propose that “motivation is the need that drives an individual to act in a certain way to achieve the desired satisfaction” (Beerli and Martin, 2004:626). Motivations can be intrinsic (push) or extrinsic (pull) (Crompton, 1979). Push motivations correspond to a tourist’s desire and emotional frame of mind. Pull motivations represent the attributes of the destination to be visited. Yoon and Uysal (2005) take tourist satisfaction to be a mediator variable between motivations (pull and push) and destination loyalty. The effect of socio-demographic variables in the tourist decision process is also an issue which has received some attention. Some studies propose that age and level of education influence the choice of destination (Goodall and Ashworth, 1988; Woodside and Lysonski, 1989; Weaver et al., 1994; Zimmer et al., 1995). Oliver (1999) states that loyalty is a construct that can be conceptualised by several perspectives. Cronin and Taylor (1992), Homburg and Giering (2001) measure the construct “future behavioural intention” by using two indicators: the intention of repurchase and the intention to provide positive recommendations. In tourism research, similar approach is adopted and tourist loyalty intention is represented in terms of the intention to revisit the destination and the willingness to recommend it to friends and relatives (Oppermann, 2000; Bigné et al., 2001; Chen and Gusoy, 2001; Cai et al., 2003; Niininen et al., 2004; Petrick, 2004). Therefore, two indicators, “revisiting intention” and “willingness to recommend” are used as measures of destination loyalty intention.

D. Structural Equation Modeling (SEM)

Structural equation modeling (SEM) is a statistical technique for building and testing statistical models, which are often causal models. It is a hybrid technique that encompasses aspects of confirmatory factor analysis, path analysis and regression, which can be seen as special cases of SEM. Structural Equation Modeling (SEM) as a method of statistical analysis to test and estimate the causal relationship between several variables using a combination of statistical data or data that assumes a causal relationship qualitatively. Bade on the calculus approach, he defines SEM as:

“ ... Structural Equation Modeling (SEM) is a statistical technique for testing and estimating causal relationship using a combination of statistical data and qualitative causal assumption …”

Moreover, SEM is a combination of the two methods of statistical analysis of the factor analysis developed in psychology and psychometrics and simultaneous equation modeling developed in econometrics. SEM as simultaneous equation models are multivariate regression models, but unlike in the multivariate model is simple where the response variable of the equation appears as a predictor in the equation the other, which will take effect on a reciprocal basis, either directly or against another variable that serves as an intermediary. This shows the reciprocal relationship between the variables in a model.

Characteristics SEM is (i) to distinguish explicitly between the latent variables and variables measured so that it can be used to test various hypotheses, (ii) not only for non-experimental (correlation), but also data of the experiment, (iii) basic statistics in the SEM is the covariance, but can also use other standard statistical procedures such as regression, correlation, factor analysis and ANOVA, and (iv) SEM is an analytical technique with large samples. Some aspects that distinguish SEM with other multivariate analysis are (i) the SEM approach is more confirmatory rather than exploratory. However, it is possible that aspects of exploratory can also be performed, (ii) SEM can be used to assess intervariabel relationship for the purpose of inferential data analysis. By contrast, most other multivariate procedures essentially descriptive thus testing the hypothesis becomes difficult, (iii) Other multivariate approaches are not able to assess and correct for measurement error, while the SEM is able to estimate the parameters explicitly, (iv) The only other multivariate techniques based on variables that were stretching observation alone, while the SEM technique can perform both an immeasurable variables (called latent variables) and variables measured, (v) SEM method can explain the variable immeasurable (latent variables / unobserved variables) into variable measured by the manifest variables is often called indicator so that research related to the latent variable can be done. This uniqueness makes SEM method is very popular as a research methodology in non-experimental research.
E. Previous Study on Using Structural Equation Modeling on Factor Analysis

Structural Equation Modeling (SEM) were used in many tourism researches such as Wiranatha, et al. (2015) on a study on foreign tourist loyalty on marine tourism in Bali, Suryawardani and Wiranatha (2016) on guest’s perception in the implementation of green hotel in Bali, and Wiranatha and Suryawardani (2016) on marketing of events and festivities. Results of these researches showed that Structural Equation Modeling (SEM) is an appropriate method in analysing relationship between variables.

III. Research Methods

A. Research Location and Time

Research was undertaken on culture attractions and heritage sites around Bali Province, namely: Temples of Taman Ayun, Tanah Lot, Uluwatu, Tirta Empul (Tampaksiring), Batur (Kintamani) and Besakih, as well as Bali Museum, Ubud Palace, and Penglipuran Village which was undertaken during periods of June-September 2015.

B. Respondents and Sample Design

Respondents were foreign tourists who visit culture attractions and heritage sites around Bali Province. Accidental sampling technique was chosen to select the samples. The number of respondents was 187 foreign tourists. Assessment was undertaken by using a five-point Likert rating scale.

C. Variables and Indicators

There were four variables, namely intrinsic motivation, extrinsic motivation, trust and tourists’ satisfaction. Intrinsic motivation and extrinsic motivation are exogenous variables, meanwhile trust and tourists’ satisfaction are endogenous variables. Analysis between variables is focused in assessing relationship between variables which composed variable of tourist’s satisfaction, namely variables motivation and trust. Detail of indicators can be seen in the Figure 1.

D. Method of Data Analysis

Assessing satisfaction of foreign tourists in visiting culture attractions and heritage sites in Bali was undertaken based on five-point Likert rating scale [38] and [39]. Relationship between variables was analysed by using SmartPLS program based on developed Structural Equation Model.

IV. Results and Discussion

A. Characteristics of Respondents

The results showed that most of the respondents were staying in hotel (64.7%). Villa ranked second (22.19%), followed by homestay (3.7%). Based on age group, the biggest age group of respondents was 26 – 55 years (65.8%). This was followed by the 16 – 25 years age group (25.1%), and then 56 years or older (8%) and 1.1% of the respondents was aged 15 years or younger.
Based on types of visit, the results showed that most of respondents came to Bali as the first visit (70.6%), followed by second visit (15.5%), visit > 5 days (5.3%), fourth visit (3.2%), fifth visit (2.7%) and fourth visit (3.2%).

Based on occupation, the most common occupation of respondents was professional (29.9%), followed by housewife (17.1%), private employees (18.2%), students (15.5%), government official (7.1%), sales (6.4%), entrepreneur (3.2%), police/army (2.1%), and retired (0.5%).

The average length of stay for all respondents during their visit in Bali was 6.5 days. This is shorter than the findings of the Bali Government Tourism Office in 2011 (Bali Government Tourism Office, 2012), who found that the average length of stay was 9.27 days. This is understandable, because the survey undertaken by the government involved a much wider sample than this study.

B. Level of tourists’ satisfaction in visiting cultural and heritage site of Bali

Level of tourists’ satisfaction based on the criteria in the Table 1 can be seen as follows: most of respondents were satisfied (with score of 5) regarding uniqueness of Balinese arts (49.2%), uniqueness of Balinese culture (56.7%), cultural heritage sites (58.8%), quality of services (39.6%), hospitality (75.4%) and whole attraction and services (50.3%). In addition, most of respondents were slightly satisfied (with score of 4) regarding conservation and maintenance (37.4%), entrance fees (31.6%) and tourism facilities (38.8%), see Table 1.

Table I. Level of Satisfaction of Foreign Tourist on Cultural and Heritage Site of Bali

<table>
<thead>
<tr>
<th>NO</th>
<th>CRITERIA</th>
<th>Level of Satisfaction (%)</th>
<th>TOTAL (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Uniqueness of Balinese arts</td>
<td>0.5 0 16.0 33.7 49.2 100</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Uniqueness of Balinese culture</td>
<td>0 2.7 11.2 29.4 56.7 100</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Cultural heritage site</td>
<td>0 2.1 8.0 31.0 58.8 100</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Conservation and maintenance</td>
<td>0.5 5.9 19.8 37.4 36.4 100</td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Quality of service</td>
<td>0 4.3 21.9 34.2 39.6 100</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Entrance fees</td>
<td>0.5 6.4 39.0 31.6 22.5 100</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Hospitality</td>
<td>0 0.5 5.9 18.2 75.4 100</td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Tourism facilities</td>
<td>1.6 4.8 21.9 38.5 33.2 100</td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Whole attraction and services</td>
<td>0 1.6 13.9 34.2 50.3 100</td>
<td></td>
</tr>
</tbody>
</table>

Mark:
1 = Dissatisfied
2 = Slightly Dissatisfied
3 = Average
4 = Slightly Satisfied
5 = Satisfied

C. Feasibility of the Research Instruments

Five variables were measured through its indicator, namely (a) intrinsic motivation, (b) extrinsic motivation, (c) trust, (d) tourists’ satisfaction, and (e) tourists’ loyalty. Validity of each indicator can be seen from the correlation coefficient and reliabilities of all indicators in representing the corresponding concept measured by Alpha Cronbach coefficient. Table 2 shows the measurement results of the feasibility of the instruments used.

Table II. Alpha Cronbach and Correlation Coefficients of Intrinsic Motivation

<table>
<thead>
<tr>
<th>ITEMS</th>
<th>Means</th>
<th>Variations</th>
<th>Correlations</th>
<th>Alpha Cronbach Coefficients</th>
</tr>
</thead>
<tbody>
<tr>
<td>IM1</td>
<td>Interested in visiting Bali because of its culture</td>
<td>20.46</td>
<td>9.020</td>
<td>0.501</td>
</tr>
<tr>
<td>IM2</td>
<td>Interested to improve knowledge and experience</td>
<td>20.57</td>
<td>11.252</td>
<td>0.027</td>
</tr>
<tr>
<td>IM3</td>
<td>The spirit of Balinese culture can cooling down emotion</td>
<td>21.06</td>
<td>6.879</td>
<td>0.550</td>
</tr>
<tr>
<td>IM4</td>
<td>The spirit of Balinese culture can stimulate inspiration</td>
<td>21.06</td>
<td>7.585</td>
<td>0.516</td>
</tr>
<tr>
<td>IM5</td>
<td>Interested to enjoy in learning Balinese arts</td>
<td>20.74</td>
<td>9.197</td>
<td>0.356</td>
</tr>
<tr>
<td>IM6</td>
<td>Interested to know Balinese life and their culture</td>
<td>20.40</td>
<td>9.188</td>
<td>0.455</td>
</tr>
</tbody>
</table>

Source: analysed from primary data (2015)

Table 2 shows 6 questions that can be used to assess respondents’ perception on visiting Bali. Question which is coded as IM2 has coefficient correlation of 0.027 which is less than the requirement standard of 0.30 to state that an item is valid in assessing a variable (Chin et al., 2003). Except IM2, other five items have...
coefficient correlations more than 0.3. If this indicator is eliminated as indicator of Intrinsic Motivation, it will increase the value of Alpha Cronbach coefficients from 0.665 to become 0.721. So that, it is decided to eliminate IM2 for further analysis.

Feasibility of the research instrument of extrinsic motivation which is composed from 6 indicators can be seen in the Table 3:

<table>
<thead>
<tr>
<th>ITEMS</th>
<th>MEANS</th>
<th>VARIATIONS</th>
<th>CORRELATIONS</th>
<th>ALPHA CRONBACH COEFFICIENTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>EM₁ Visiting Bali to accompany friend</td>
<td>20.43</td>
<td>6.899</td>
<td>0.033</td>
<td>0.491</td>
</tr>
<tr>
<td>EM₂ Visiting Bali because get reward from company</td>
<td>21.54</td>
<td>6.550</td>
<td>0.140</td>
<td>0.373</td>
</tr>
<tr>
<td>EM₃ Bali has varieties of arts and culture festivals</td>
<td>19.14</td>
<td>7.361</td>
<td>0.278</td>
<td>0.266</td>
</tr>
<tr>
<td>EM₄ Bali is a nice destination</td>
<td>18.80</td>
<td>8.341</td>
<td>0.302</td>
<td>0.298</td>
</tr>
<tr>
<td>EM₅ Balinese people are nice and welcome</td>
<td>18.71</td>
<td>8.563</td>
<td>0.224</td>
<td>0.324</td>
</tr>
<tr>
<td>EM₆ The uniqueness of daily life of Balinese people and their tradition</td>
<td>18.94</td>
<td>7.644</td>
<td>0.362</td>
<td>0.247</td>
</tr>
</tbody>
</table>

Source: analysed from primary data (2015).

Table 3 shows that only indicators EM4 (correlations coefficient = 0.302) and EM6 (correlations coefficient = 0.362) have correlation coefficients higher than 0.3. In addition, total Alpha Cronbach coefficient was 0.371 (lower than 0.60) as the requirement standard of significance (Hair et al., 1995). So that, two indicators which have the lowest correlation coefficients are taken out for the next analysis, i.e., EM1 (0.003) and EM2 (0.143)

Results after taking out these two indicators can be seen in the Table 4.

<table>
<thead>
<tr>
<th>ITEMS</th>
<th>MEANS</th>
<th>VARIATIONS</th>
<th>CORRELATIONS</th>
<th>ALPHA CRONBACH COEFFICIENTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>EM₃ Bali has varieties of arts and culture festivals</td>
<td>14.09</td>
<td>2.728</td>
<td>0.470</td>
<td>0.832</td>
</tr>
<tr>
<td>EM₄ Bali is a nice destination</td>
<td>13.74</td>
<td>3.255</td>
<td>0.724</td>
<td>0.682</td>
</tr>
<tr>
<td>EM₅ Balinese people are nice and welcome</td>
<td>13.66</td>
<td>3.408</td>
<td>0.616</td>
<td>0.725</td>
</tr>
<tr>
<td>EM₆ The uniqueness of daily life of Balinese people and their tradition</td>
<td>13.89</td>
<td>2.869</td>
<td>0.665</td>
<td>0.686</td>
</tr>
</tbody>
</table>

Source: analysed from primary data (2015).

Table 4 shows that correlation coefficient of four indicators of extrinsic motivation variable exceed the threshold requirement (0.30). Moreover, Alpha Cronbach coefficient was 0.781 (exceed the threshold requirement of 0.6). So that, only four indicators will be used in extrinsic variable for the next analysis, i.e., indicators EM3, EM4, EM5, and EM6.

The next variable is variable trust. Validity and reliability of indicators which compose variable trust can be seen in the Table 5. This table shows that all indicators of the variable trust have coefficient correlations more than 0.30 and Alpha Cronbach coefficients are also more than 0.60 indicate that all of the indicators are valid and reliable.
The following variable is tourist’s satisfaction. The measurement test of validity and reliability of 9 indicators can be seen in the Table 6. The results showed that indicator SA6 has the smallest correlation coefficient (0.040 < 0.30). Hence, this indicator was eliminated from the model. The result showed that Alpha Cronbach coefficient has increased from 0.795 to become 0.837. There was a good amount in assessing reliability of a variable.

Summary of validity and reliability test of all variables can be seen in Table 7

D. Results of Structural Equation Model Analysis

Model of Structural Equation of tourists’ satisfaction in visiting cultural and heritage sites of Bali is as follow:
Figure 2 shows structural equation model which was analysed by using SmartPLS program version 3.2.3 by Ringle et al. (2005). Structural equation model composed of 2 sub-models, i.e., (a) outer or measurement model, which depict relationship between one variable with its indicators, and (b) inner or structural model which depict relationship between variables in a whole model (Jarvis et al., 2003; Tenenhaus et al., 2005 and Henseler et al., 2009). Before undertaking inner model, the analysis must be undertaken to outer model. Results of sub-outer models are as follows:

1) **Outer or Measurement Model**

Estimation of a variable to its indicators can be seen from value of outer loading. Table 8 shows outer loading of each indicator of intrinsic motivation.

<table>
<thead>
<tr>
<th>ITEMS</th>
<th>Original Sample</th>
<th>Standard Error</th>
<th>t-Statistic</th>
</tr>
</thead>
<tbody>
<tr>
<td>IM₁</td>
<td>Interested in visiting Bali because of its culture</td>
<td>0.732</td>
<td>0.056</td>
</tr>
<tr>
<td>IM₂</td>
<td>The spirit of Balinese culture can cooling down emotion</td>
<td>0.730</td>
<td>0.066</td>
</tr>
<tr>
<td>IM₃</td>
<td>The spirit of Balinese culture can stimulate inspiration</td>
<td>0.749</td>
<td>0.061</td>
</tr>
<tr>
<td>IM₄</td>
<td>Interested to enjoy in learning Balinese arts and their culture</td>
<td>0.711</td>
<td>0.080</td>
</tr>
<tr>
<td>IM₅</td>
<td>Interested to know Balinese life and their culture</td>
<td>0.622</td>
<td>0.088</td>
</tr>
</tbody>
</table>

Table 9 shows all values of the outer loading as reflection of intrinsic motivation to its indicators (significant at α=1%). Intrinsic motivation was highly reflected in the indicator IM₄ which showed that the highest motivation of foreign visitors in visiting cultural sites was the spirit of Balinese culture which can stimulate inspiration and the lowest was reflected in indicators IM₅ which showed that motivation was emerged due to interested to know Balinese life and their culture). The loading factor were 0.749 and 0.622 respectively.

Investigation of outer loading of indicators on variable extrinsic motivation can be seen in Table 9. The results showed that all of indicators in latent/variable extrinsic motivation have significant loading factor at the level α=1%. The highest loading factor found in indicator EM3 which justified that external motivation for foreign tourist to visit Bali due to Bali has regular and irregular varieties of arts and culture festivals which has been undertaken throughout the year. Meanwhile, the lowest loading factor found in indicator EM5 which indicated that the lowest external motivation to motivate foreign tourist to visit Bali was Balinese hospitality.
### TABLE IX. VALUE OF OUTER LOADING OF INDICATORS OF THE VARIABLE EXTRINSIC MOTIVATION

<table>
<thead>
<tr>
<th>ITEMS</th>
<th>Original Sample</th>
<th>Standard Error</th>
<th>t-Statistic</th>
</tr>
</thead>
<tbody>
<tr>
<td>EM1</td>
<td>Bali has varieties of arts and culture festivals</td>
<td>0.807</td>
<td>0.045</td>
</tr>
<tr>
<td>EM2</td>
<td>Bali is a nice destination</td>
<td>0.763</td>
<td>0.065</td>
</tr>
<tr>
<td>EM3</td>
<td>Balinese people are nice and welcome</td>
<td>0.699</td>
<td>0.101</td>
</tr>
<tr>
<td>EM4</td>
<td>The uniqueness of daily life of Balinese people and their tradition</td>
<td>0.692</td>
<td>0.063</td>
</tr>
</tbody>
</table>

Source: analysed from primary data (2015).

Variable of trust have all reflective indicators (α=1%) which indicated that all indicators representative in assessing variable trust. The highest loading factor found in the indicator TR4 (0.825) and the lowest loading factor found in indicator TR2 (0.807), see Table 10.

### TABLE X. VALUE OF OUTER LOADING OF INDICATORS OF VARIABLE TRUST

<table>
<thead>
<tr>
<th>ITEMS</th>
<th>Original Sample</th>
<th>Standard Error</th>
<th>t-Statistic</th>
</tr>
</thead>
<tbody>
<tr>
<td>TR1</td>
<td>Believe for Bali offers an interesting experience</td>
<td>0.824</td>
<td>0.046</td>
</tr>
<tr>
<td>TR2</td>
<td>Believe for safety and comfortable services</td>
<td>0.807</td>
<td>0.034</td>
</tr>
<tr>
<td>TR3</td>
<td>Believe for qualified competencies of management and tour guide</td>
<td>0.810</td>
<td>0.049</td>
</tr>
<tr>
<td>TR4</td>
<td>Believe that management and tour guides are knowledgeable</td>
<td>0.825</td>
<td>0.040</td>
</tr>
</tbody>
</table>

Source: analysed from primary data (2015).

Variable of tourists’ satisfaction has the most indicators compared to other variables. The results showed that all indicators were reflective indicators (α=1%) which indicated that all indicators representative in assessing variable tourists’ satisfaction. The highest loading factor found in the indicator (SA3) which indicated that satisfaction regarding visit cultural heritage sites was dominant indicator in reflecting tourist’s satisfaction, meanwhile lowest loading factor found in the indicator (SA7) which indicated that satisfaction regarding Balinese hospitality was lowest indicator in reflecting tourist’s satisfaction, see Table 11.

### TABLE XI. VALUE OF OUTER LOADING OF INDICATORS OF THE VARIABLE TOURISTS’ SATISFACTION

<table>
<thead>
<tr>
<th>ITEMS</th>
<th>Original Sample</th>
<th>Standard Error</th>
<th>T Statistic</th>
</tr>
</thead>
<tbody>
<tr>
<td>SA1</td>
<td>Satisfaction regarding the uniqueness of Balinese arts</td>
<td>0.752</td>
<td>0.055</td>
</tr>
<tr>
<td>SA2</td>
<td>Satisfaction regarding the uniqueness of Balinese culture</td>
<td>0.695</td>
<td>0.086</td>
</tr>
<tr>
<td>SA3</td>
<td>Satisfaction regarding visit cultural heritage sites</td>
<td>0.776</td>
<td>0.051</td>
</tr>
<tr>
<td>SA4</td>
<td>Satisfaction regarding conservation and maintenance of cultural tourism</td>
<td>0.650</td>
<td>0.080</td>
</tr>
<tr>
<td>SA5</td>
<td>Satisfaction regarding the quality of services</td>
<td>0.717</td>
<td>0.058</td>
</tr>
<tr>
<td>SA6</td>
<td>Satisfaction regarding the hospitality of Balinese people</td>
<td>0.516</td>
<td>0.082</td>
</tr>
<tr>
<td>SA7</td>
<td>Satisfaction regarding the quality of tourism facilities</td>
<td>0.626</td>
<td>0.082</td>
</tr>
<tr>
<td>SA8</td>
<td>Satisfaction regarding the whole attractions and services of cultural tourism</td>
<td>0.775</td>
<td>0.055</td>
</tr>
</tbody>
</table>

Source: analysed from primary data (2015).

2) **Inner or Structural Model**

Propose of inner or structural model analysis is to test relationship between variable in the whole model. Value of path coefficients between variables can be seen in Figure 2, which indicated direct effects of each exogenous variable to the corresponding endogenous variable. There was also indirect effect of exogenous variable to endogenous variable through mediation of other variable. Sum of direct effect and indirect effect is the total effect of exogenous variables to endogenous variable.
a) Direct Effects of Exogenous Variables to Endogenous Variable

Relationship between variable with the level of significance can be seen in the Table 12.

<table>
<thead>
<tr>
<th>Exogenous Variable</th>
<th>Endogenous Variable</th>
<th>Sample Mean</th>
<th>Stand. Deviation</th>
<th>t Statistic</th>
<th>p-Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Intrinsic Motivation</td>
<td>Trust</td>
<td>0.331</td>
<td>0.105</td>
<td>3.143</td>
<td>0.002 **</td>
</tr>
<tr>
<td>Intrinsic Motivation</td>
<td>Tourists’ Satisfaction</td>
<td>0.067</td>
<td>0.091</td>
<td>0.744</td>
<td>0.457 ns</td>
</tr>
<tr>
<td>Extrinsic Motivation</td>
<td>Trust</td>
<td>0.407</td>
<td>0.122</td>
<td>3.325</td>
<td>0.001 **</td>
</tr>
<tr>
<td>Extrinsic Motivation</td>
<td>Tourists’ Satisfaction</td>
<td>0.403</td>
<td>0.073</td>
<td>5.519</td>
<td>0.000 **</td>
</tr>
<tr>
<td>Trust</td>
<td>Tourists’ Satisfaction</td>
<td>0.491</td>
<td>0.072</td>
<td>6.835</td>
<td>0.000 **</td>
</tr>
</tbody>
</table>

Mark:
ns : Non significance
** : Significance (α = 1 %)

The results showed that there were five significant direct effects of exogenous variables to endogenous variable (α = 1 %), i.e., (i) direct effects between variable intrinsic motivation to trust, (ii) between intrinsic motivation to tourists’ satisfaction, (iii) between extrinsic motivation to trust, (iv) between extrinsic motivation to tourists’ satisfaction and (v) between trust to tourists’ satisfaction. Meanwhile, only one non-significant direct effect was found between exogenous to endogenous variable, i.e., effect of intrinsic motivation to tourists’ satisfaction with the path coefficient of 0.067. Variable which give the highest direct effect to tourists’ satisfaction in visiting cultural sites was variable trust followed by variable extrinsic motivation with the path coefficient were 0.491 and 0.403 respectively.

b) Indirect Effects of Exogenous Variables to Endogenous Variable

The results showed that there were two significant indirect effects of exogenous variables to endogenous variable (α = 1 %), i.e., (i) indirect effect between variable intrinsic motivation to tourists’ satisfaction, and (ii) between extrinsic motivation to tourists’ satisfaction, see Table 13.

<table>
<thead>
<tr>
<th>Variable</th>
<th>Exogenous Mediation</th>
<th>Endogenous</th>
<th>Mean</th>
<th>St. Dev</th>
<th>t-Statistic</th>
<th>p-Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Intrinsic Motivation</td>
<td>Trust</td>
<td>Tourists’ Satisfaction</td>
<td>0.162</td>
<td>0.059</td>
<td>2.760</td>
<td>0.006 **</td>
</tr>
<tr>
<td>Extrinsic Motivation</td>
<td>Trust</td>
<td>Tourists’ Satisfaction</td>
<td>0.200</td>
<td>0.062</td>
<td>3.215</td>
<td>0.001 **</td>
</tr>
</tbody>
</table>

Mark:
** : Significance (α = 1 %)

The results indicated that even though direct effect of intrinsic motivation to tourist’s satisfaction was not significant, however, through variable trust, direct effect of intrinsic motivation to tourist’s satisfaction was significant at α = 1 % and path coefficient was 0.162 which indicated that even though internal motivation was not significant to tourist’s satisfaction, the result showed that foreign tourist’s trust to reputation of Bali as one of cultural and heritage destination supported by good reputation on managing destination as well as internal motivation of foreign tourist results in tourist’s satisfaction.

c) Total Effect of Exogenous Variables to Endogenous Variable

Combination of direct and indirect effects forms total effects of an Exogenous Variables to Endogenous Variable. Table 14 shows total effect of the relationship between variables.
### Table XIV. Effect of Exogenous Variables to Endogenous Variable in the Inner Model

<table>
<thead>
<tr>
<th>Exogenous Variable</th>
<th>Endogenous Variable</th>
<th>Sample Mean</th>
<th>Stand. Deviation</th>
<th>t-Statistic</th>
<th>p-Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Intrinsic Motivation</td>
<td>Tourists’ Satisfaction</td>
<td>0.230</td>
<td>0.089</td>
<td>2.578</td>
<td>0.01**</td>
</tr>
<tr>
<td>Intrinsic Motivation</td>
<td>Trust</td>
<td>0.331</td>
<td>0.106</td>
<td>3.128</td>
<td>0.00**</td>
</tr>
<tr>
<td>Extrinsic Motivation</td>
<td>Tourists’ Satisfaction</td>
<td>0.603</td>
<td>0.084</td>
<td>7.181</td>
<td>0.00**</td>
</tr>
<tr>
<td>Extrinsic Motivation</td>
<td>Trust</td>
<td>0.407</td>
<td>0.119</td>
<td>3.412</td>
<td>0.00**</td>
</tr>
<tr>
<td>Trust</td>
<td>Tourists’ Satisfaction</td>
<td>0.491</td>
<td>0.064</td>
<td>7.677</td>
<td>0.00**</td>
</tr>
</tbody>
</table>

Mark: **: Significance (α = 1 %)

**E. Feasibility of Structural Equation Model**

To assess feasibility of the structural equation model, the value of Goodness of Fit (GoF) was used. The results showed that value of GoF was 0.5623 (more than the threshold value (0.50). Hence, further analysis can be continued. Statistical values to measure feasibility of variables in form structural equation model can be seen in the Table 15:

### Table 15. Statistical Values to Measure Feasibility of Variables in Form Structural Equation Model

<table>
<thead>
<tr>
<th>Variables</th>
<th>Type of Variable</th>
<th>Number of Indicator</th>
<th>Composite Reliability (CR)</th>
<th>Average Variance Extracted (AVE)</th>
<th>R²</th>
</tr>
</thead>
<tbody>
<tr>
<td>Intrinsic Motivation</td>
<td>Exogenous</td>
<td>5</td>
<td>0.835</td>
<td>0.504</td>
<td>NA*</td>
</tr>
<tr>
<td>Extrinsic Motivation</td>
<td>Exogenous</td>
<td>4</td>
<td>0.811</td>
<td>0.521</td>
<td>NA*</td>
</tr>
<tr>
<td>Trust</td>
<td>Endogenous</td>
<td>4</td>
<td>0.889</td>
<td>0.667</td>
<td>0.452</td>
</tr>
<tr>
<td>Tourists’ Satisfaction</td>
<td>Endogenous</td>
<td>8</td>
<td>0.880</td>
<td>0.481</td>
<td>0.730</td>
</tr>
<tr>
<td>Average</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>0.541b</td>
<td>0.585</td>
</tr>
</tbody>
</table>

Mark: *

: Not available value due to type of latent is exogenous latent

: Average weight based with the weight number of indicators

The Table 15 shows determination coefficient (R²) of each endogenous latent. Referring Chin et al. (2003) opinion that endogenous variable with the value of R² stays on the range between 0.19 to 0.33 is categorized as weakly explained; between 0.33 and 0.67 is categorized as moderate, and more than 0.67 is categorized as substantially explained. Hence, regarding this research, trust was endogenous variable which stays as moderate explained by exogenous corresponding variables and tourists’ satisfaction was substantially explained by variable intrinsic motivation, extrinsic motivation and trust.

Based on the value of Critical Ratio (CR), the results showed that all of variables in the model have CR more than the threshold value (0.60). The results indicated that all of indicators have reliable internal consistency. This information is complement information related to reliability of questionnaires which were based on the Alpha Cronbach coefficients which was explained previously.

**F. Discussion**

Bali as one of the preferred destination in the world due to Bali has unique culture and rich in cultural heritage sites such as Temples of Taman Ayun, Tanah Lot, Uluwatu, Tirta Empul (Tampaksiring), Batur (Kintamani) and Besakih, as well as Bali Museum, Ubud Palace, and Penglipuran Village which makes Bali has been stated the island of God. Balinese people are really proud to preserve their unique culture which has been reflected in daily life in numerous traditional ceremonies and festivals.

Results of this study found that level of tourists’ satisfaction were as follows: most of foreign tourists were satisfied (with score of 5) regarding uniqueness of Balinese arts, uniqueness of Balinese culture, cultural heritage sites, quality of services, hospitality and whole attraction and services. In addition, most of respondents...
were slightly satisfied (with score of 4) regarding conservation and maintenance, entrance fees and tourism facilities. None of them were dissatisfied (with the score of 1) regarding uniqueness of Balinese arts, uniqueness of Balinese culture and cultural heritage sites. The results indicated that Bali is still attractive destination to be visited even though Bali faced by globalization that covered by modern development in all aspect. The results indicated that Balinese people were convinced to have ability in preserving and maintaining cultural and heritage sites based on the Balinese Hindu philosophy in implementation the concept of Tri Hita Karana which keep preserving and maintaining balance relationship between Balinese people and God, relationship between human and human and relationship between human and their environment. All of these beliefs are the strengths of Balinese people in supporting Bali as memorable destination as an extrinsic motivation of foreign tourists to keep visiting Bali.

As long as Balinese community supported by government can manage foreign tourist’s trust, foreign tourists will tend to keep visiting Bali. Because, foreign tourist will improve their intrinsic motivation after having experience during their time in Bali. People in a destination should be able to give satisfaction services to the visitors, keep trying to make nice and memorable experience in order to stimulate visitors’ happiness that make them feel comfortable, safe and always creating attractive experience to improve visitors’ interest so that this could results in persuade more friends and relatives to visit Bali.

As the results showed that level of tourists’ satisfaction mostly satisfied with score of 5 regarding uniqueness of Balinese arts, uniqueness of Balinese culture, cultural heritage sites, quality of services, hospitality and whole attraction and services and none of them were dissatisfied means that Balinese community have high awareness regarding in preserving and maintaining cultural and heritage sites of Bali.

Statistical results of this study also found that direct effects relationship were found in terms of relationship (i) between variable intrinsic motivation to trust, (ii) between intrinsic motivation to tourists’ satisfaction, (iii) between extrinsic motivation to trust, and (iv) between extrinsic motivation to tourists’ satisfaction and (v) between trust to tourists’ satisfaction. Even though there was not significant relationship found between intrinsic motivation to tourists’ satisfaction, results of indirect effect showed that intrinsic motivation significantly influence tourist’s satisfaction through variable trust. This indicated that even though internal motivation of foreign tourists directly was not significant to influence tourist’s satisfaction, the results showed that foreign tourist’s trust in the reputation of Bali as one of cultural and heritage destination indirectly bring about tourists’ satisfaction in visiting cultural and heritage sites of Bali.

Hence the powerful of Balinese belief need to be protected, preserved and maintained through keep spreading out the vibration of good efforts in implementing cultural and art in daily activities. Preserving the cultural and heritage site of Bali need further attention from the government through creating the rule in protecting cultural and heritage sites as has been inscribed by UNESCO on July 2012 that natural cultural and natural landscape of Bali has been inscribed on the World Heritage list of convention concerning the protection of the world cultural and natural heritage. Inscription of this list confirm the famous universal value of a cultural and natural landscape which could give benefit to the Balinese community.

G. Limitation

Assessing the effect of foreign tourists’ satisfaction of cultural tourism in Bali on tourists’ loyalty has not been undertaken in this study. This research is really important in order to develop strategy to evaluate and preserve heritage site of Bali.

H. Suggestion for further research

It is suggested to undertake further research on relationship between foreign tourists’ satisfaction and tourists’ loyalty in cultural and heritage site of Bali.

V. CONCLUSION

Level of tourists’ satisfaction were as follows: most of foreign tourists were satisfied (with score of 5) regarding uniqueness of Balinese arts, uniqueness of Balinese culture, cultural heritage sites, quality of services, hospitality and whole attraction and services. In addition, most of respondents were slightly satisfied (with score of 4) regarding conservation and maintenance, entrance fees and tourism facilities. None of them were dissatisfied (with the score of 1) regarding uniqueness of Balinese arts, uniqueness of Balinese culture and cultural heritage sites.

Variables that influence tourists’ satisfaction in visiting cultural and heritage sites of Bali were intrinsic motivation, extrinsic motivation and trust which all indicators were reflective indicators in assessing the variables.
Based on direct effects relationship, there were significant relationship (i) between variable intrinsic motivation to trust, (ii) between intrinsic motivation to tourists’ satisfaction, (iii) between extrinsic motivation to trust, and (iv) between extrinsic motivation to tourists’ satisfaction and (v) between trust to tourists’ satisfaction. Meanwhile, there was not significant relationship between intrinsic motivation to tourists’ satisfaction. However, based on indirect effect, intrinsic motivation significantly influence tourist’s satisfaction through variable trust which indicated that even though internal motivation was not significant to influence tourist’s satisfaction, the results showed that foreign tourist’s trust in the reputation of Bali as one of cultural and heritage destination supported by good reputation on managing destination as well as internal motivation of foreign tourist which results in tourists’ satisfaction.

REFERENCES


